



Nihon Kohden Expands Offerings with Award-Winning Defibtech Automated External Defibrillators

IRVINE, Calif. – July 2, 2015 – Nihon Kohden today announced it will make the full line of Defibtech automated external defibrillators (AEDs) available through its North American sales network, effective immediately. A sister company of Nihon Kohden America, Defibtech is a leading designer and manufacturer of AEDs that are simple and elegant, yet sophisticated enough to meet the needs of the most demanding first responders across integrated healthcare delivery networks.

“We recognize the intense demands placed on U.S. healthcare professionals who are tasked every day with not only improving but saving patient lives,” said Dr. Wilson Constantine, CEO of Nihon Kohden America. “Defibtech has redefined the AED product class, incorporating state-of-the-art technology in a broad product portfolio that can provide the appropriate level of support for any emergency. We are proud to offer these solutions to Nihon Kohden customers in the United States.”

Defibtech uses advanced design and manufacturing techniques to develop its award winning products, and is the first and only manufacturer to incorporate full-color, interactive video displays into AEDs. The Defibtech family of products includes:

- **Lifeline PRO:** The most robust Lifeline AED device, it offers professional users three operating modes – manual, ECG monitor and AED;
- **Lifeline ECG:** With two operating modes, it provides professional responders a mode that displays the ECG, in addition to an AED mode;
- **Lifeline VIEW:** The first AED ever with a full-color interactive display to provide users step-by-step full-color videos for how to perform CPR, rescue breathing and external defibrillation;
- **Lifeline AUTO:** A fully automated AED that analyzes heart rhythm and delivers a shock automatically, if advised; and
- **Lifeline AED:** The initial AED in the Lifeline family, it provides the most advanced treatment for sudden cardiac arrest, while being simple and unintimidating to use

Defibtech, whose products are available in over 45 countries, has won more than 25 awards for its innovative line of AEDs. Defibtech AEDs can be found throughout the world, including in deployments at the Cleveland Clinic, O’Hare/Midway International Airports, Google, the Mayo Clinic, the U.S. Coast Guard, the Pentagon, Delta Airlines, Amazon and thousands of other customers.

“We are committed to saving lives, and are working to get as many AEDs on the market as possible to help achieve this goal,” said Gintaras Vaisnys, CEO of Defibtech. “This partnership with Nihon Kohden America will help us greatly expand our U.S. footprint, benefitting clinicians and sudden cardiac arrest victims across the country.”

About Defibtech

A subsidiary of Japanese medical technology company Nihon Kohden, Defibtech, LLC is a leader and innovator in the design and manufacture of automated external defibrillators (AEDs) and other

lifesaving resuscitation products. By using advanced design and manufacturing techniques, Defibtech provides value-oriented, easy-to-use solutions with high quality and reliability. Defibtech devices include the Lifeline™ and Reviver™ families of AEDs and related accessories. With more than 245,000 defibrillators deployed worldwide in various language configurations, Defibtech has drawn accolades and won numerous awards for innovative product design, growth, quality, and services. Defibtech's products are sold exclusively through their network of distribution partners in the United States and in over 45 countries around the world. Headquartered in Guilford, Conn., all Defibtech AED products are designed and manufactured in the United States in state-of-the-art 13485:2012 ISO compliant facilities. For more information about Defibtech and its products, visit www.defibtech.com.

About Nihon Kohden Corporation

Founded in Japan in 1951, Nihon Kohden is the leading manufacturer, developer and distributor of medical electronic equipment, with subsidiaries in the U.S., Europe and Asia. The company's products are now used in more than 120 countries, and it is the largest supplier of electroencephalography products worldwide. A pioneer in transformational healthcare technology, Nihon Kohden has envisioned, designed and produced revolutionary devices, such as pulse oximeters, arrhythmia analysis, low-invasive blood volume monitoring and wireless patient monitoring. In the U.S., the company is a trusted source for patient monitoring, sleep assessment, neurology and cardiology instrumentation solutions, and has been recognized for the highest customer satisfaction among U.S. hospitals and health systems for 34 consecutive quarters (MD Buyline). For more information, visit www.nihonkohden.com and www.nkusa.com.

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